

# **Telecommunication - Case Study**



# **Description & tasks**

For more than 10 years, we have been partnering with one of the largest mobile carrier & telecommunication companies. We have developed proprietary, virtually error-free sales solutions that result in over 150.000 annual sales with only 1 complaint per 5.000 transactions meaning that we provide99.9998% error-free services.

We handle the complete B2C and B2B processes for Soho, SME, Consumer & Fleet Customers, Portfolio management, Pre-to-Post & acquisition services for our partner.



# Segment

B2B & B2C



#### **Database**

75000 call/month



### **Services**

Retention, acquisition, upsell, cross-sell



#### Headcount

100 agents



#### Languages

Hungarian



### Quality check

99 %

# **Achievements**

Quality Assurance: 99%

120.000 Sales

**Since 2011** 



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